



Annual Training for Ancillary Providers (ATAP)

March 26, 2025

Agenda

Key Takeaways:



Who We Are



Product ID Cards



Provider Resources



Reporting Changes

Additional Information:

- Medicare Beneficiary Information
- Community HealthChoices
- Claims Overview
- Credentialing
- Reporting Provider Data Changes
- Medical Records Request
- Utilization Management and Prior Authorization
- Home Care
- Home Infusion
- Durable Medical Equipment (DME)

- Shift Care
- Skilled Nursing Facility
- Home and Inpatient Hospice
- Ambulatory Surgical Center
- MHK Prior Authorization Process
- EVV: HHAeXchange
- Cultural & Linguistic
 Requirements and Services
- Complaints, Grievances, and Appeals
- Fraud, Waste, and Abuse
- What's New?



Who We Are





Jefferson Health Plans/Health Partners Plans is a not-for-profit Pennsylvania-licensed Managed Care Organization (MCO) providing comprehensive healthcare coverage in Pennsylvania and New Jersey.

Our focus is on improving health outcomes through a wide range of initiatives that support member compliance and help to eliminate barriers to care.

Thank you for being part of our provider network and helping us to improve the health outcomes of our members.



Offering High Quality and Affordable Health Plans



Jefferson Health **Plans Medicare** Advantage

Jefferson Health Plans Individual and Family Plans (Commercial ACA product)

Health Partners Plans Medicaid

Health Partners Plans CHIP



2025 Product ID Cards



2025 Product ID Cards

Health Partners Plans Medicaid

Health Partners Plans **CHIP**

Jefferson Health Plans **Medicare Advantage**

Jefferson Health Plans Individual and Family **Plans**



(9-digit ID starting with all numerical digits)



(10-digit ID starting with a "3" or a "9")



(7-digit ID number starting with a "5")



(12-digit ID, starting with a "J")

Payor ID: #80142

Paper Claims Submissions:

Jefferson Health Plans, PO BOX 211123 Eagan, MN 55121

Payor ID: #80142

Paper Claims Submissions:

Jefferson Health Plans, PO BOX 211123 Eagan, MN 55121

HMO: Payor ID: #80142 Paper Claims Submissions:

Jefferson Health Plans, PO BOX 211123 Eagan, MN 55121

PPO: Payor ID: #RP099 Paper Claims Submissions:

Jefferson Health Plans, PO BOX 21921 Eagan, MN 55121

Payor ID: #80142

Paper Claims Submissions: Jefferson Health Plans, PO BOX

211123 Eagan, MN 55121



New Jersey Medicare Advantage **PPO Plans**

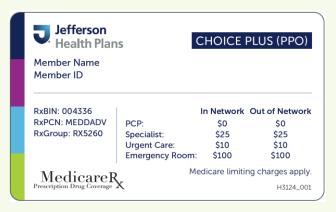
Effective January 1, 2025, New Jersey Medicare

Advantage PPO Plans ONLY!

Electronic Payor ID: #NJ099

Paper Claims Mailing Address: Jefferson Health Plans PO Box 211290 Eagan, MN 55121







Provider Tools & Resources

Simplify Your Workflow with Online Tools & Resources

Provider portal

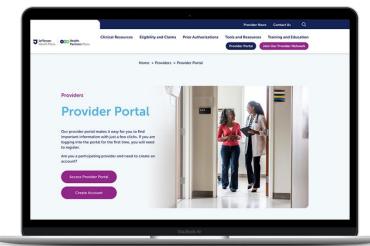
Our provider portal makes it easy for you to find important information with just a few clicks. Key features include:

- Eligibility & Benefits Verify patient coverage instantly.
- Claims Management View claims status and submit claims reconsideration requests with ease.
- Authorization Requests Submit and check prior authorizations in real time.

Additional tools and resources

Visit our website to access a full suite of provider resources, including:

- Provider Manual Access policies and procedures
- Forms & Supply Requests Download key forms for claims, authorizations, and appeals
- **Pharmacy Resources** View online formularies and prior authorizations
- Training & Education Stay up to date with training materials and guidelines.





2025 Product Overview



Health Partners Plans Medicaid Benefits

Our members have \$0 copays in 2025 for covered Medicaid physical health services and prescription drugs.

Health Partners Plans Medicaid Plans provides all the benefits of Medicaid, including:

- Primary care doctor and specialist office visits
- Hospital services
- Lab services
- Prescriptions
- Routine dental care for children and adults
- Checkups and immunizations and for children and adults
- Routine eye exams for children and adults
- Glasses and/or contact lenses for all children (two pairs of glasses or contacts, or one pair of each, covered yearly)
- Members aged 21 years and older are eligible to receive one pair of eyeglasses or contact lenses a year.

Additional Benefits:

- Fitness center memberships
- Nutrition education and counseling
- Wellness Partners; a health and wellness initiative with free events for the community
- Baby Partners program
- Care Management programs
- Member events and education



Health Partners Plans CHIP Benefits

Health Partners Plans CHIP is available to children up to age 19 at low or no cost, based on household income and is offered in all counties within PA.

Health Partners Plans CHIP covers:

- Doctor and well-childcare visits
- Prescriptions
- Dental checkups and cleanings, and orthodontics (including braces when medically necessary)
- Eye exams and eyeglasses
- Mental health and substance abuse services
- Nutrition counseling
- Fitness center membership
- And much more!



Jefferson Health Plans Individual and Family Plans Portfolio (Pennsylvania)

HMO

- **3** Bronze plans (1 new plan launch for 2025)
- **3** Silver plans (*Term'd 3 Off-X plans for 2025*)
- **3** Gold plans (1 new plan launch for 2025)

Jefferson Health Plans HMO Portfolio:		
3 Bronze Plans:	\$0 DeductibleTotalValue	
3 Silver Plans:	\$0 DeductibleBalancedTotal	
3 Gold Plans	\$0 DeductibleTotalValue	

NEW: PPO

- **3** Bronze plans
- **6** Silver plans
- 3 Gold plans

Jefferson Health Plans PPO Portfolio:

3 Bronze Plans:	\$0 DeductibleTotalValue
3 Silver Plans:	\$0 DeductibleBalancedTotal
3 Gold Plans	\$0 DeductibleTotalValue

Jefferson Health Plans Individual & Family Plans – 2025 Service Area



Jefferson Health Plans Medicare Advantage Plan Portfolios

HMO

- Strong HMO offering for members that qualify for an LIS or are willing to pay a premium for lower cost sharing and MOOP
- Positioned to perform strongly in Eastern PA region with robust network
- Aligned to Jefferson Health System and positioned to perform strong in Jefferson core footprint

State Product(s) • Complete (\$0) • Prime (\$40.90) PA • Give Back (\$0) +\$125 Part B • Silver (\$0) NJ • Platinum (\$30)

PPO

- Ideal landing spot for members that want to be outside base service area.
- Positioned to perform strongly within and outside of Jefferson core footprint on with robust network

DSNP

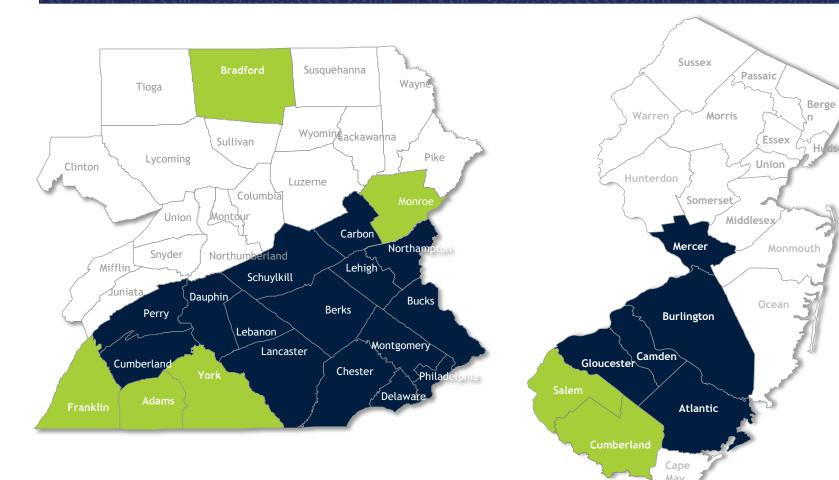
- Special and Dual Pearl plan members have both Medicare and Medicaid coverage.
- Special plan members are also referred to as Dual Special Needs Plan (DSNP) members.

State	Product(s)
PA	Flex (\$0)Flex Pro (\$20)Flex Plus (\$37)
NJ	Choice (\$0)Choice Plus (\$35)

State	Product(s)
PA	SpecialDual Pearl
NJ	N/A



Jefferson Health Plans Medicare Advantage - 2025 Expansion Markets



2024 Service Area

2025 Expansion counties (all products)



Comprehensive Member Benefits

A comprehensive overview of all benefits and services for members can be found in the Provider Manual:

- Chapter 4: Health Partners Plans Medicaid Benefits
- Chapter 5: Jefferson Health Plans Medicare Advantage Benefits
- Chapter 6:Health Partners Plans CHIP Benefits
- Chapter 7: Jefferson Health Plans Individual and Family Plans Benefits



Medicare Beneficiary Information

Qualified Medicare Beneficiaries (QMB)

The Qualified Medicare Beneficiary (QMB) eligibility group is a Medicaid eligibility group through which states pay Medicare premiums and cost-sharing for certain low-income Medicare beneficiaries.

All Medicare providers and suppliers, including pharmacies, are **prohibited by** Federal law from billing Medicare beneficiaries in the (QMB) eligibility group for Medicare Part A or Part B cost-sharing. This includes Medicare Part A and Part B deductibles, coinsurance, and copayments.

Identifying QMBs

- To ensure compliance, Jefferson Health Plans Medicare Advantage providers and suppliers should:
 - Implement processes to ensure compliance with QMB billing prohibitions.
 - Make sure their office staff and vendors are using systems to identify the QMB status of Medicare beneficiaries
- To assist in this process, CMS provides a number of ways for plans to identify the QMB status of their enrollees, including:
 - Medicare Advantage Medicaid Status Data File
 - Monthly Membership Detail Data Report (MMR)
 - MARx User Interface (MARx UI)
- For a full explanation of how to identify QMBs, please visit The CMS MedLearn Matters article



Balance Billing Dual Eligible Members: Medicare/ Medicaid

- Fully Dual Eligible beneficiaries are not directly responsible for their appropriate cost share amounts. These charges are payable by Medicaid (the CHC plan).
- Medicaid (CHC) will remain the payer of last resort.
- Providers may not balance-bill participants when Medicaid, Medicare, or another form of TPL does not cover the entire billed amount for a service delivered.
- Please note that Jefferson Health Plans Medicare Advantage Special and Dual Pearl (DSNP) members are fully dual eligible.



MOC DNSP Training & Attestation

- As a reminder, The Model of Care (MOC) DNSP training is conducted annually to ensure all contracted and non-contracted medical providers and staff receive training on the MOC DSNP as required by CMS.
- Completion of the annual MOC training is mandatory for all providers who serve our DSNP members.
- At least one member of a care team location is required to take the annual training, complete the attestation at the end of the course and distribute the training material to all DSNP care team members.
- For the online training course, click <u>here</u>.

education/dsnp

If you already completed training, but forgot to attest, no worries. You can attest by visiting the following link: https://www.healthpartnersplans.com/home/providers/training-and-



Community HealthChoices

Community HealthChoices

Community HealthChoices (CHC) plan beneficiaries are 21 or older and have both Medicare and Medicaid or receive long-term support through Medicaid. There are three CHC plans:

- PA Health & Wellness (Centene)
- AmeriHealth Caritas (Keystone First CHC/AmeriHealth Caritas Pennsylvania CHC)
- UPMC

Keep in Mind:

- Our members eligible for CHC were notified by the state that they must enroll with a CHC plan.
- Pennsylvania auto-enrolled members into one of the three plans if they did not choose a plan.
- Medicare is the primary payor and drives the care. Medicaid benefits are accessed after Medicare benefits have been exhausted.
- As a participating provider, you can provide services to Jefferson Health Plans Medicare Advantage members and submit claims, even if they are enrolled in a CHC (Medicaid) plan.
- Our Care Coordinator can assist you with coordinating services between Medicare and Medicaid.

Community HealthChoices

Resources

- CHC Fact Sheet
- Adult Benefit Package
- Long-Term Services and Supports Benefits Guide
- Coordination With Medicare
- Populations Served By CHC
- Eligibility Verification System (EVS)



Claims Overview

Clearing House: Smart Data Solutions

- Smart Data Solutions (SDS) is fully connected to accommodate Electronic Data Interchange (EDI) claim submissions for our two Payor IDs.
- Providers may sign-up through the SDS provider portal by emailing SDS directly at stream.support@sdata.us.

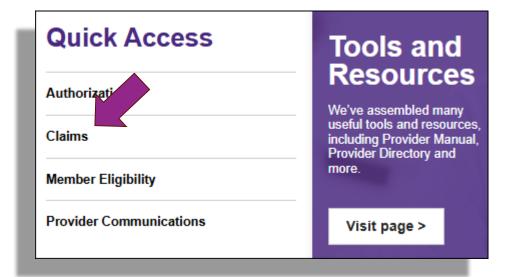


Smart Data Solutions t Data Solutions Submissions

- When submitting to Smart Data Solutions, include the following information:
 - First Name
 - Last Name
 - Email
 - Phone
 - Organization name, NPI, and Tax ID
 - If you have any questions, please contact the Provider Services Helpline at 1-888-991-9023 (Monday to Friday, 9 a.m. to 5:30 p.m.)

Claims Status and Reconsideration

- The Provider Portal can be used to check the status of a claim, or to request a reconsideration determination.
- Reconsiderations must be made timely by the requestor. Please be sure to have the claim number available to initiate your request.



Timely Filing

Initial **Submissions**

180-days from date of service or discharge date

Reconsiderations

180-days from the date of Explanation of Payment (EOP)

Coordination of **Benefits**

60-days from date of other carriers (EOP)



Understanding Offsets and Credit Balances

Offsets

- Offset is created when a payment is returned for payment received on specific claims.
- A returned check is often accompanied with a letter explaining why the funds paid should be returned.

Credit Balances

- A credit balance is the amount owed as a result of a claim overpayment made to a provider. Once a claim is identified, it is retracted, and a credit is formed.
- These credits are subtracted from each claim submitted afterward until the balance is satisfied.
- If the total credits exceed the amount owed, your EOP will show a payment of \$0.



Transportation Claims

- The Explanation of Payment (EOP) outlines the adjudication of your claims.
- Denial reason codes will appear at the line level and claim level of your EOP with the full description of the denial at the bottom of the EOP.
 - Here is an example of a common transportation denial reason code: PI97

Explanations		
Administered by	Code	Description
HealthPartnersPlans	PI97	The benefit for this service is included in the payment/allowance for another service/procedure that
		has already been adjudicated. Usage: Refer to the 835 Healthcare Policy Identification Segment (loop
		2110 Service Payment Information REF), if present.

- PI97 may appear on your EOP if the mileage payment is considered inclusive to the trip itself.
- If you have any additional questions about mileage/trip claims, please refer to provider contract.
 - For information on Ambulance policy, please visit our <u>Policy Bulletin Library</u>.



Coordination of Benefits

- Health Partners Plans Medicaid is the payor of last resort; therefore, is secondary payor to all other forms of health insurance coverage (e.g., Medicare). Except for preventive pediatric care, if other coverage is available, the primary plan must be billed before we will consider any charges.
- After all other primary and/or secondary coverage has been exhausted; providers should forward a secondary claim and a copy of the Explanation of Payment (EOP) from the other payor to Jefferson Health Plans/Health Partners Plans. Secondary claims may also be filed electronically following the HIPAA compliant transaction guidelines.
 - For more information, visit: <u>Provider Manual Chapter 12: Provider Billing & Reimbursement</u>

Encounter Data



Participating providers must provide encounter data for professional services on properly completed CMS-1500 forms or electronic submission in an ASC X12N 837P format for each encounter.



For professional claims, providers who are registered as home health providers, hospice providers, certified nutritionists, DME, X-ray clinics, and renal dialysis providers must include the referring provider on their claim submissions. The data can be submitted in the referring provider loop (2310A) or the ordering provider loop (2420E), whichever is appropriate to your claim situation.



Credentialing

Pathways for Provider Applications & Demographics Changes

Ancillary providers including Physical, Occupational, and Speech Therapy, should email changes to the applicable email box below:

Credentialing@jeffersonhealthplans.com

- Site relocations or closures (credentialing application and roster is required)
- NPI & Promise Id number changes

Contracting@jeffersonhealthplans.com

- Initial contract (roster and application required)
- Change in group/practice ownership
- Tax ID change or NPI Change (W-9 form is required)

ProviderData@jeffersonhealthplans.com

- Additions/links/terms of hospital based/facility-based/PT/OT/Speech providers (hospital-based profile or roster required)
- Change in payee information (W9 is required)
- Change in hours of operation
- Telephone number change
- Change in age restriction

Provider Credentialing Process to Link Active Providers

- Participating provider groups that would like to link an actively participating provider should submit a signed, linkage request on company letterhead to <u>datavalidation@jeffersonhealthplans.com</u> with the following:
 - Group Name
 - Group NPI
 - Individual NPI
 - Tax ID
 - Effective date of the linkage
 - Complete address (including phone/fax number)
 - Contact information



Revalidation of Medical Assistance Providers

- All providers must revalidate their MA enrollment (including all associated service) locations 13 digits) every 5 years. Providers should log into PROMISe to check their revalidation date and submit a revalidation application at least 60 days prior.
- Providers should check the Department of Human Services (DHS) PROMISe system on a routine basis to confirm demographic data, including all service locations and revalidation dates to ensure information is current and have an active PROMISe ID. Please visit the DHS website for requirements and step-by-step instructions.
- Enrollment (revalidation) applications located at: www.dhs.pa.gov/provider/promise/enrollmentinformation/S_001994



Key Takeaways for Credentialing/Recredentialing

For initial contract, roster and application the providers can use the recruitment link Join Our Network

We are required to verify and update your information every 90 days. Our directories are fed by the information you supply.

It's so important that the state enacted the "No Surprise Act" to ensure directory accuracy.

Our goal is to process all credentialing applications within 60 days, providing all requirements are submitted timely.

For more information on Credentialing/Recredenti aling, visit our Provider Manual Chapter 11: **Provider Practice** Standards & Guidelines



Reporting Provider Data Changes

Provider Demographic Changes

- Please notify the Network Management department immediately in writing when any of the following occurs:
 - Site relocation
 - Full practice terms
 - Site location terminations
 - Telephone number change
 - Change in hours of operation
 - Provider practice name change
 - Additions/deletions of providers
 - Change in patient age restrictions
 - Change in payee information (W-9 required)

All professional provider data changes must be emailed to <u>datavalidation@jeffersonhealthplans.com</u>

Quarterly Provider Data Validation

- Quarterly, provider data validation forms are mailed to all non-delegated provider practices.
- It's imperative that these forms are reviewed and returned as soon as possible to ensure we have the most accurate data in our systems.
 - Benefits:
 - Provides members with accurate provider information for improved member access and patient satisfaction.
 - Allows for timely and accurate claims payments.
 - For more information or if you have not received your quarterly data validation form, please email datavalidation@jeffersonhealthplans.com.

Medical Records Request



Medical Records Request from Quality Management

- Jefferson Health Plans/Health Partners Plans requests medical records for many reasons.
 For example:
 - Credentialing medical record review (MRR)
 - Star and HEDIS
 - Pay for Performance (P4P)
 - Investigation of Quality of Care (QOC) referrals/Quality of Care Inquiry
 - Complaints/Grievances
- Per your contract:
 - Records do not need a patients or head of household release form signed
 - Records are provided at the providers' expense for the quality assurance programs
- Record reviews are conducted by trained & licensed clinical staff.

Medical Records Request from Quality Management

- If you have a preferred method of medical record collection, please let us know via email: Quality@jeffersonhealthplans.com.
- Please include:
 - The office manger or clinical contact
 - Contact person's email, phone number
- We will provide correspondence with the member's name, DOB, ID number, and the reason for the request.

- We receive records via many platforms:
 - Electronic Medical Record (EMR) view or read-only access (preferred)
 - We work with several EMR systems to retrieve records such as but not limited to: EPIC, Cerner and Athena
 - We will always contact the provider's office prior to retrieving records with the member information and reason for the review.
 - E-mail
 - Secure fax
 - Third Party Vendor
 - Ciox/Datavant
 - MRO Portal



Quality Management Department Contact Information

Reason for Medical Record Request	Email Address	Fax
STARS-HEDIS initiative	Hedis_records@jeffersonhealthplans.com	215-967-9230
Care Gaps	Caregap_records@jeffersonhealthplans.com	215-967-9230
Audit	<u>Audit@jeffersonhealthplans.com</u>	215-967-4477
QOC/Complaints	Quality@jeffersonhealthplans.com	267-515-6648
CIOX/Datavant	Smart Request Portal ID#1336327	
MRO Portal	Quality@jeffersonhealthplans.com	



Utilization Management and Authorization

Utilization Management (UM)

- Our UM department is committed to providing members with the most appropriate medical care for their specific situations.
- UM's decisions are based on medical necessity, appropriateness of care and service, the existence of coverage, and whether an item is medically necessary or considered a medical item.
- We use the product's specific definition of medical necessity, National Coverage Determinations(NCDs), Local Coverage Determinations (LCDs) and available Inter Qual® criteria as guidelines for the review and decision making based on the 2024 InterQual criteria in the Subacute and SNF modules.
- We do not provide financial incentives for utilization management decision makers that encourage denials of coverage or service or decisions that result in underutilization
 - For more information, visit: Provider Manual Chapter 8: Utilization Management

Specialist Referrals

- Specialist referrals are not required for any of Jefferson Health Plans/Health Partners Plans. Our members are permitted to "self-refer" for specialist care.
- It's important for specialists to keep a member's assigned PCP informed of all care they render to the member.

Prior Authorization Overview

- Providers should obtain prior authorization at least 7 days in advance for elective (non-emergent) procedures and services.
- Requests will be processed according to state and federal regulations.
- Failure to comply with this guideline may result in the delay of medically non-urgent services.
- Urgent/expedited requests should not be used for homecare since they have 5
 business days to submit. Certain DME items may fall in this category but generally,
 expedited/urgent requests should be utilized if the above standard time frames
 "could place the members life, health or ability to gain maximum function in serious
 jeopardy."
- Providers may be contacted for discharge/transition planning for disenrolled members as in some circumstances, we remain responsible for participating in this planning for up to six (6) months from the initial date of disenrollment unless the member chooses a different plan.
- For elective admissions and transfers to non-participating facilities, PCP, referring specialist or hospital must call Inpatient Services at 1-866-500-4571.

Prior Authorization Submission

Jefferson Health Plans/ **Health Partners Plans**

- Clinics
- Short procedure units
- Ambulatory surgery centers
- Services performed in-office
- Hospital outpatient departments

eviCore

- Oncology
- Joint & Spine Surgery
- Cardiology Studies/Procedures
- Chemo Home Infusion Medications
- Interventional Pain Management
- Advanced Radiology services
- Therapy services (PT, OT and ST)*

*Health Partners Plans CHIP does not require prior authorization for therapy services.

Prior authorizations are processed either through our **Provider Portal** or **eviCore**, depending on the service. Please refer to our Prior Authorization Management Tools to determine the appropriate submission type.



Pharmacy Prior Authorization Requirements

- There are specific medications on the formulary that require prior authorization.
- Drug specific prior authorization forms are available to help expedite the process with specific clinical criteria on our Prior Authorization webpage.
- To request a prior authorization, the physician or a member of his/her staff should contact our Pharmacy department at 1-866-841-7659, Monday through Friday, 8 a.m. to 6 p.m.
- Requests can also be faxed to 1-866-240-3712.
- In the event of an immediate need after business hours, please call Member Relations at 1-800-553-0784. The call will be evaluated and routed to a clinical pharmacist on-call 24/7.

Prior Authorization Requirements for Transportation

Health Partners Plans Medicaid Jefferson Health Plans Medicare Advantage Jefferson Health Plans Individual and Family Plans

Required	Transportation
No	•Non-Emergent Land
Yes	•Air •Water

Non-participating providers may require authorization as a condition of payment based on the member's individual coverage.

For information on products/services that require authorization as a condition of payment for out of network services, please contact the Utilization Management/Prior Authorization line at 1-866-500-4571, prompts 2 and 4.



Home Care

Home Care

- Home Health services include Skilled Nursing (RN, LPN), Home Health Aide (HHA), Physical Therapy (PT), Occupational Therapy (OT), Speech Therapy (ST) and Social Work (SW) visits.
- Requests must include a valid order for home health services and include supporting clinical documentation.
- Jefferson Health Plans Medicare Advantage Home Care servicing providers are required to provide a Notice of Medicare Non-Coverage (NOMNC) to beneficiaries within 5 business days once care has ended.
- Please visit <u>cms.gov</u> for information.



Home Care Prior Authorization Requirements

- Home health agencies are encouraged to use the <u>Provider Portal</u> to submit all prior authorization requests.
- Providers have 5 business days from initial start of care to submit requests to be considered timely.
- All ongoing home care requests are expected to be submitted before services are rendered.
- We make every attempt to provide determinations as quickly as possible when all required documentation is received timely.

Health Partners Plans Medicaid

- 2 business days to render a determination for all standard pre-service requests.
- 30 calendar days to render a determination on all retrospective requests.

Jefferson Health Plans **Medicare Advantage**

14 days to render a determination for all standard pre-service request.

Jefferson Health Plans Individual and Family Plans

- 15 calendar days to render a decision.
- 30 days for retro.



Mandatory Home Care Documentation Requirements

- Orders: Signed and dated (verbal) orders that include services dates/frequency
- **Referrals:** Signed and dated for the home care evaluation and/or start of care following a hospital or post-acute discharge
- Clinical Discharge Summary: From the inpatient stay
- Visit Notes: Ongoing request
 - Wound care notes
 - Therapy notes
- Plan of Care (485): Signed and dated by the overseeing provider in 30 days of the start of care (SOC) and certification period

Home Care/ Home Infusion Verbal Order Requirements

Health Partners Plans Medicaid

Health Partners Plans CHIP

Jefferson Health Plans Medicare Advantage

- The orders must be signed and dated with the date of receipt.
- All verbal orders must have the name of the ordering/certifying practitioner along with the name and credential of the person taking the verbal order documented clearly.
- Verbal orders may be signed by a registered nurse, supervisor, or qualified therapist (i.e., physical therapist, speech-language pathologist, occupational therapist, or medical social worker).
- Verbal orders can be taken by a Registered Nurse, qualified therapist, or pharmacist (home infusion).
- For services furnished based on a physician or allowed practitioners* (MD, DO, NP, PA, CNS, Certified Midwife, DPM) orders, the orders may be accepted and put in writing by person authorized to do so by applicable state and federal laws and regulations.
- Verbal orders must be countersigned and dated by the physician or allowed practitioner (NP, PA, CNS, Certified Midwife) within 2 weeks.
 - Practitioners required to write prescriptions within their scope of practice



DHS and CMS Home Care Order Requirements

Health Partners Plans Medicaid

Health Partners Plans CHIP

Jefferson Health Plans Medicare Advantage

- Signed orders are required for all Home Health care service requests.
- The Plan of Care will be clearly signed and dated within 30 days of the Start of Care (SOC) and be submitted.
- Orders/certification is for the same services related to the diagnosis.
- New orders are required for new services or a change in diagnosis and management.
- This constitutes a valid order:
 - Obtained from a physician (MD, DO) or allowed practitioner *(NP, PA, CNS, Certified Midwife, DPM)
 - Hospitalist referral, prescription, discharge instructions, plan of care/485, letter of medical necessity, electronic referral etc.
 - A referral does not remove the requirement for the POC (485)
 - Written orders must have the date, time, and credentials of the certifying practitioner.
 - Practitioners required to write prescriptions within their scope of practice



Home Infusion

Home Infusion

Health Partners Plans Medicaid Jefferson Health Plans Individual and Family Plans

- Obtained from a physician (MD,DO) or practitioner (NP, PA, CNS, Certified Midwife, DPM).
- Written orders must have the date, time, and credentials of the certifying practitioner.
- Prior Authorization is required for all Biologics, **nursing and supplies do not require authorization when services are performed by a par provider.
- Non-par providers require prior authorization for home infusion Biologics, intravenous feedings, nursing, and supplies.
- Request can be submitted to the **Provider** Portal or Medicaid ancillary fax: 215-967-4491.

Jefferson Health Plans Medicare Advantage: Medical Part B

- Prior Authorization is required for J and B codes; nursing and supplies do not require authorization when services are reasonable and necessary.
- Injectables (Home Infusion Therapy) are covered under the part D pharmacy benefit. For more information, please visit Prior Authorization.
- Where these services are reasonable and necessary the medication being administered must be accepted as safe and effective treatment of the patient's illness or injury, must be a medical reason the medication cannot be taken orally.
- Infusion request can be sent to Provider Portal or Medicare ancillary fax: 267-515-6633.

Health Partners Plans Medicaid Jefferson Health Plans Medicare Advantage: Medical Part B Individual and Family Plans

- Intravenous, intramuscular, or subcutaneous injections and infusions, and hypodermoclysis or intravenous feedings require the skills of a licensed nurse to be performed (or taught) safely and effectively.
- All requests are reviewed for medical necessity.
- The frequency and duration of the administration of the medication must be within accepted standards of medical practice or must be a valid explanation regarding the extenuating circumstances to justify the need for the additional injections.

Durable Medical Equipment (DME)

Mandatory DHS and CMS Oxygen Certification Requirements

- Initial requests for oxygen must include a complete signed order from MD/DO/certifying practitioner.
 - A complete order consists of:
 - Diagnosis code ICD10
 - Description of equipment ordered CPT/HCPC code
 - Directions for use of equipment (e.g., flow rate, frequency)
 - Date of prescription/date of physician's signature
 - Signature AND printed name of physician prescriber
 - Physician's license number or NPI
 - Physician prescriber must be enrolled in PA Medicaid when the prescription was written
 - Provider printed information on the prescription must match the provider signature
 - Oxygen certification requirements:
 - The continued need for Oxygen must be certified every 6 months for **Health Partners Plans Medicaid** or every 12 months for **Jefferson Health Plans Medicare Advantage** as applicable
 - Recertification can be a prescription or a certificate of medical necessity (if a prescription, must be complete)
 - · A prescription is needed every year, in addition to the recertification requirement
 - Medicare requirements and criteria are based on NCD/Noridian LCD L33797
 - A face-to-face is required when applicable per Medicare guidelines

Shift Care (Skilled Nursing, Home Health Aide Services, Medical Day Care)



Shift Care



Requests submitted through provider portal or fax to 267-515-6667 (Shift Care Authorization Form)



Letter of medical necessity (LOMN) is signed and dated, and is required from certifying practitioners (NP, PA, DO, MD, CNM, DPM, etc.)



Specific number of hours per day/week/duration



Work verification if hours are being requested for the legally responsible relative to attend work

Prior Authorizations: Shift Care Additional Information

- Additional information needed for prior authorization request to assess medical necessity:
 - Recent office visit notes within the last 6 months.
 - If member has autism, a copy of the member's autism diagnostic report or recent developmental pediatrics' note.
 - For work verification, add a LOMN from physician if parent is disabled (if reason why SC services are being requested).



Skilled Nursing Facility/ Pediatric Skilled Nursing Facility



Skilled Nursing Facility (SNF)

Jefferson Health Plans Medicare Advantage

- Prior authorization for post-acute skilled nursing admissions is required.
- All eligible members must meet CMS guidelines and evidence based clinical criteria.
- All requests are subject to a secondary review by a medical director.
- The documentation must be submitted timely with clinical and therapy clinical within 48 hours of request. The requested services are appropriate in terms of duration, quantity, and that the services promote the documented therapeutic goals.
- It does not have a custodial care benefit; **however**, dual enrolled (DSNP) members may be eligible under their secondary payer (Medicaid CHC).
- Covers 100 days of SNF per episode. Please refer to Medicare General information, Eligibility, and Entitlement Manual chapter 3 sect 10.4.1 for information.



Skilled Nursing Facility (SNF) continued

Jefferson Health Plans Medicare Advantage

- The services are reasonable and necessary for the treatment of a patient's illness or injury; i.e., are consistent with the nature and severity of the individual's illness or injury, the individual's particular medical needs, and accepted standards of medical practice.
- SNFs are required to provide a Notice of Medicare Non-Coverage (NOMNC) to beneficiaries when their Medicare covered service(s) are ending 48 hours prior to the termination of services. The NOMNC informs beneficiaries on how to request an expedited determination from their Beneficiary and Family Centered Care Quality Improvement Organization (BFCC-QIO) and gives beneficiaries the opportunity to request an expedited determination from a BFCC-QIO. A Detailed Explanation of Non-Coverage (DENC) is given only if a beneficiary requests an expedited determination. The DENC explains the specific reasons for the end of covered services.



Skilled Nursing Facility (SNF)

Health Partners Plans Medicaid

- Prior authorization for post-acute skilled nursing admissions is required.
- There must be an accepting facility prior to submitting the request or else the auth will not be processed.
- •Has a bed hold benefit. The benefit provides a 15-day bed hold per hospital confinement. An authorization is required for payment. If we aren't notified of a need for a bed hold, those days will be denied.
- Has a 30-day custodial benefit, and authorization is required for payment.
- •There is no more 30-day disenrollment.



Skilled Nursing Facility (SNF) continued

Health Partners Plans Medicaid

- The documentation must be submitted timely and show that the services are appropriate in terms of duration and quantity, and that the services promote the documented therapeutic goals.
- The services are reasonable and necessary for the treatment of a patient's illness or injury; i.e.,
 are consistent with the nature and severity of the individual's illness or injury, the individual's
 particular medical needs, and accepted standards of medical practice.
- If member is applying for LTSS (CHC) proof of application is required. Auth will be reviewed for medical necessity, even beyond 30 days of skilled confinement. Once downgraded to custodial level of care, the 30 days will be given up front. If a CHC start date is not available on day 31, the auth will be put in CHC pended status until a start date is obtained. Once a start date is received, the auth will be updated to pay all remaining days.

Home and Inpatient Hospice



Home Hospice

Health Partners Plans Medicaid

Does not require prior authorization from a par provider

Jefferson Health Plans Medicare Advantage

- Members convert to traditional Medicare for all hospice services
- Members may continue all Part B coverage unrelated to hospice diagnosis (dental, vision, etc.)



Inpatient Hospice

Health Partners Plans Medicaid

- Inpatient hospice is a benefit for all Health Partners Plans Medicaid members.
 - A member qualifies for inpatient hospice if they are actively dying or require treatment that can't be managed in the home.
- Documents required for a pre-certification of a hospice admission are:
 - Signed hospice election form
 - Signed certificate of terminal illness
 - Plan of care
 - Current assessment of the member's condition/symptoms:
 - What are the current exacerbating symptoms and interventions?
 - When did they start occurring?
 - Why is member unable to be managed at home?
 - Who is the member's support network?



Inpatient Hospice Review Process

- Every inpatient hospice case will be reviewed for medical necessity by our medical directors.
- All inpatient hospice requests must be submitted with the required signed documentation before a medical necessity review is completed.
- If approved for inpatient level of care (LOC), 5 days will be approved.
- If the initial request or continued stay request is deemed not medically necessary, the request will be downgraded and be paid at a home hospice level of care.
- Appeal and P2P options will be available.

PA Medicaid Regulations and Codes

- We must be notified when members begin to receive hospice care, and when they end their hospice care.
- Outpatient hospice providers must educate members about the services that are included in hospice care, and that the member should not obtain these services from other providers while enrolled in hospice care. It is best practice to obtain and maintain a signed copy of this education in your records.
- We follow the PA Medicaid regulations/codes regarding the requirements of hospice care; please refer to the below:
 - Refer to 55 Pa. Code § 1101(General Provisions), 55 Pa. Code § 1130 (Hospice Services) and § 1101 (General Provisions), MA Bulletins, and the State Operations Manual Appendix M-Guidance to Surveyors: Hospice, and the Hospice Services Handbook.
 - Please note that Levels of Care must be documented as well. and that some services can only be provided when the member nears the end of life.

Ambulatory Surgical Center

Ambulatory Surgical Center Prior Authorization Requirements

Health Partners Plans Medicaid and CHIP Jefferson Health Plans Medicare Advantage & Individual and Family Plans

- Services should be requested at least three weeks prior to scheduled procedure.
- Authorizations for services approved will remain open for 3 months, except organ transplant requests. which will remain open for 1 year.
- All services performed in an outpatient location that require Prior Authorization can be located on our website: Prior Authorization.

MHK Prior Authorization Process

Electronic Visit Verification: HHAeXchange



HHAeXchange

HHAeXchange is the Electronic Visit Verification (EVV) vendor.

- EVV is required for all shift care home health aide visits.
- EVV is required for ALL home health visits.
- Providers have 60 days to accept members in HHAeXchange once authorization is approved.
- Providers are required to report all missed shifts weekly to Jefferson Health Plans.

For assistance with HHAeXchange, email support@hhaexchange.com.

HHAeXchange

- Contact HHAeXchange for claims submission related issues and assistance with setting up an account.
- If the provider has multiple locations, be sure to accept the member into correct location that will be servicing and later submitting a claim for the member.
- Allow 24 hours for an approved authorization to appear in the HHAeXchange portal.
- For claims EOP disputes, please contact our Provider Services Helpline at 1-888-991-9023.



Electronic Visit Verification Points

Electronic Visit Verification claims will be rejected if they fail to meet one of the 6 required verification points below:

- The type of service provided
- The name of the individual receiving the services
- The date of service delivery
- The location of service delivery
- The name of the individual providing the service
- The time the service begins and ends



Cultural and Linguistic Requirements and Services

Cultural and Linguistic Requirements and Services

- Cultural Competency is one of the main ingredients in closing the disparities gap in health care.
- It requires a commitment from doctors and other caregivers to understand and be responsive to the different attitudes, values, verbal cues, and body language that people look for in a doctor's office by virtue of their heritage.
- A Physician's Practical Guide to Culturally Competent Care is a free, self-directed training offered by DHHS Office of Minority Health, and offers CME/CE credits: cccm.thinkculturalhealth.hhs.gov/
- Cultural and Linguistic Requirements for Members with Limited English Proficiency (LEP)
 - Participating providers are required, by law, to provide translation and interpreter services (including American sign language services) at their practice location, at the providers cost.
 - For assistance locating qualified interpreter services for members' in-office or telephonic appointments, please contact the Provider Services Helpline at 1-888-991-9023

Complaints, Grievances, and Appeals

Complaints, Grievances and Appeals

When we deny, decrease, or approve a service or item different than the service or item requested because it is not medically necessary, a written grievance may be filed by the member, member's legal representative, healthcare provider or other member's representative (with the appropriate written consent of the member) to request a reconsideration.

In some cases, a member can ask DHS to hold a hearing because they disagree with our decision. A member must exhaust our Complaint or Grievance Process before requesting a Fair Hearing.

For more information, visit:

- Health Partners Plans Medicaid Member Handbook
- Provider Manual Chapter 13: Complaints, Grievances, and Appeals
- eLearning: Complaints, Grievances and Medical Necessity Reviews: Learn The Process



Members' Rights and Responsibilities

- Jefferson Health Plans/Health Partners Plans members have the right to know about their Rights and Responsibilities. Exercising these rights will not negatively affect the way they are treated by our participating providers or other state agencies.
- It is your obligation and duty as one of our providers to comply with these standards and uphold our Members' Rights.
- Members also have responsibilities, including the duty to work with their health care service providers.
- A comprehensive statement of Member Rights and Responsibilities provided can be found here: Provider Manual Chapter 15: Member Rights & Responsibilities



Fraud, Waste and Abuse (FWA)

Special Investigations Unit (SIU)

- We prohibit all illegal and/or unethical conduct by members, employees, and providers. Our Special Investigations Unit (SIU) proactively addresses questionable activity and investigates referrals of illegal and unethical conduct. Investigative findings are forwarded to state and/or federal law enforcement agencies for appropriate legal action upon a substantiated finding of fraudulent conduct.
- Examples of illegal and unethical conduct:
 - Providers up-coding claims or submitting claims for services not provided
 - Providers providing false statement to obtain credentials (MediCheck)
 - Providers paying members incentives for patronage
 - Pharmacist paying provider kickbacks for referrals
 - Members selling membership cards or allowing others to use their membership ID numbers to obtain services
 - Members selling obtained through the program
 - Members obtaining medication services or equipment not medically necessary for their conditions
 - Employees selling Jefferson Health Plans/Health Partners Plans information
 - Employees accepting money or gifts in exchange for manipulating some part of Jefferson Health Plans/Health Partners Plans system

For more information, please visit the Fraud, Waste and Abuse page on our website: Fraud, Waste & Abuse Information

FWA False Claims Act

- The False Claims Act is the most important tool U.S. taxpayers have to recover the billions of dollars stolen through fraud by U.S. government contractors, including providers, every year.
- Under the False Claims Act, those who knowingly submit or cause another person or entity to submit false claims for payment of government funds are liable for three times the government's damages, plus civil penalties. DOJ has increased False Claims Act (FCA) penalties to \$11,665 - \$23,331 per false claim, effective June 2020.
- If you wish to report fraud or suspicious activity, please call the Special Investigation Unit Hotline at 1-866-477-4848.

FWA False Billing & Procedural Neglect

- False Billing
 - Services already paid for or never rendered
 - Upcoding: Billing to increase revenue instead of billing to reflect actual work performed
 - Unbundling: Billing for each procedure separately instead of using grouping that is to be billed together
 - Forging physician signatures when such signatures are required for obtaining reimbursement
- Procedural Neglect
 - Perform medically unnecessary procedures
 - Falsified diagnoses to justify additional tests or overstated treatments

7 Fundamental Compliance Program Elements

Written Policies, Procedures, and Standard Code of Conduct

- Articulate the organization's commitment to comply with all applicable requirements and standards under contract.
- These policies and procedures are updated or reviewed on an annual basis or when regulation changes.

Establishment of Compliance Office and Compliance Committee

- We have a full-time Compliance Officer for our Health Partners Plans Medicaid, Health Partners Plans CHIP, Jefferson Health Plans Medicare Advantage, and Jefferson Health Plans Individual and Family Plans lines of business.
- There is a compliance committee dedicated to ensuring our compliance and ethics run effectively.

Effective Training and Education

- The goal is to ensure our providers are well trained and educated on various Health Partners Plans Medicaid and Health Partners Plans CHIP laws and regulation requirements.
- The trainings are provided upon hire and annually.
- Major required trainings are for Fraud, Waste, and Abuse; Compliance and HIPAA.

7 Fundamental Compliance Program Elements

Effective Lines of Communication

- It is important that employees, providers, subcontractors, and employees know that we have a 24-hour hotline to report compliance issues, including misconduct violating Fraud, Waste, and Abuse (FWA), Compliance, HIPAA, or Human Resources laws and regulations.
- Reporting channels include:
 - Compliance Hotline (Anonymous): 1-866-477-4848
 - EthicsPoint Online Reporting Tool: (Anonymous)
 - Compliance email: compliance@Jeffersonhealthplans.com
 - Fraud, Waste, and Abuse:
 - Special Investigations Unit Hotline: 1-866-477-4848
 - Email: SIUtips@Jeffersonhealthplans.com

7 Fundamental Compliance Program Elements

Well-Published Disciplinary Guidelines

We have well established policies and procedures regarding our disciplinary actions for noncompliance, FWA and improper misconduct.

Effective System for Routine Monitoring and Auditing

- We conduct external monitoring and auditing of providers' and subcontractors' compliance with various laws and regulations regarding:
 - Medicaid and CHIP regulations
 - CMS requirements
 - State and federal laws and regulations
 - Contractual agreements

Prompt Response to Compliance Issues

- We have procedures in place to address compliance, FWA and HIPAA issues for reported offenses. Providers and subcontractors are instructed to report such issues through our compliance hotline at 1-866-477-4848.
- In doing so, providers are protected by the non-retaliation and whistleblower policy.
- Additional training on Fraud, Waste and Abuse can be found on our website.

MA Provider Self-Audit Protocol

- The DHS <u>Medical Assistance Provider Self-Audit Protocol</u> allows providers to disclose any overpayments or improper payments:
 - 100 Percent Claim Review
 - Provider-Developed Audit Work Plan for BPI Approval
- Intended for MA providers that participate in both the fee-for-service and managed care environments.
- The protocol provides guidance to providers on the preferred methodology to return inappropriate payments to DHS.
- Providers also have the option for conducting an audit via the DHS Pre-Approved Audit Work Plan with Statistically Valid Random Sample (SRVS)



Recipient Restriction Program

Health Partners Plans Medicaid

- The Recipient Restriction is a program of DHS's Bureau of Program Integrity (BPI), also referred to as "lock-in" program (requirement of DHS).
 - Participants are Health Partners Plans Medicaid members only.
 - It identifies patterns of misutilization of benefits.
 - Recipients may be restricted to a physician, a pharmacy, or both (physician and pharmacy) upon BPI approval.
 - For more information on the Recipient Restriction Program, contact the pharmacy department: 215-991-4300 or email PharmacyRecipientRestriction@JeffersonHealthPlans.com.



What's New?

Chronic In-Home Wound Care

- **Esperta Health** is a specialty physician practice that delivers a complete In-Home wound care program. This program ensures your patients/our members receive expert care from wound-certified specialists who can treat, heal, and prevent their chronic wound from recurring.
- Effective January 2, 2025, providers can now refer chronic wound members, who are enrolled in Health Partners Plans Medicaid and Jefferson Health Plans Medicare Advantage Plans to Esperta Health.

How to Refer Patients to Esperta Health

- Refer online or download the referral form at: https://platform.espertahealth.com/espertahealth/
- Fax the patient referral form to 615-278-1860
- Call Esperta Health at 833-377-3782
- Send a secure email to customerservice@espertahealth.com

Provider Services Helpline 888-991-9023	Medical Providers	Prompt 1
9:00-4:30 pm	Pharmacies	Prompt 2
	Join our Provider Network	Prompt 3
	Member Services	Prompt 4
Additional Resources	Utilization Management	866-500-4571
	Care Coordination	866-500-4571
	eviCore Radiology auths, PT/OT/ST and other expanded services	888-693-3211
	ECHO Health - electronic funds transfer and remittance advice	888-834-3511
	Quality Management	215-991-4283
	Skilled Nursing Facilities and Rehabilitation	215-991-4395 Fax: 215-991-4125
	Health Partners Plans CHIP Magellan Behavioral Health	800-424-3702
	Jefferson Health Plans Medicare Magellan Behavioral Health	800-424-3706







Plan Contacts and Resources

https://www.healthpartnersplans.com/home/providers/tools-and-resources/provider-manual/	
https://www.healthpartnersplans.com/home/providers/provider-portal/	
https://www.healthpartnersplans.com/home/providers/provider-portal/	
https://www.healthpartnersplans.com/home/providers/training-and-education/	
https://www.healthpartnersplans.com/home/providers/tools-and-resources/provider-directory/	
https://www.healthpartnersplans.com/home/providers/tools-and-resources/formularies/	
http://www.echohealthinc.com/	
https://www.healthpartnersplans.com/home/providers/eligibility-and-claims/	
Contracting@jeffersonhealthplans.com	





Home Health Services and Non-Emergent Transportation Facsimile

Home Care and Home Infusion	Fax: 267-515-6633 (Jefferson Health Plans Medicare Advantage)	
	Fax: 215-967-4491 (Health Partners Plans Medicaid, Jefferson Health Plans Individual and Family Plans)	
Durable Medical Equipment (DME)	Fax: 267-515-6636 (Jefferson Health Plans Medicare Advantage)	
	Fax: 215-849-4749 (Health Partners Plans Medicaid, Jefferson Health Plans Individual and Family Plans)	
Shift Care/Medical Daycare	Fax: 267-515-6667	
Non-emergent Transport	Fax: 267-515-6627	



Thank you!

Please use the Q&A panel for all questions.

For any additional questions that may arise, please email: providereducation@jeffersonhealthplans.com

Questions



Appendix

Additional Content

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